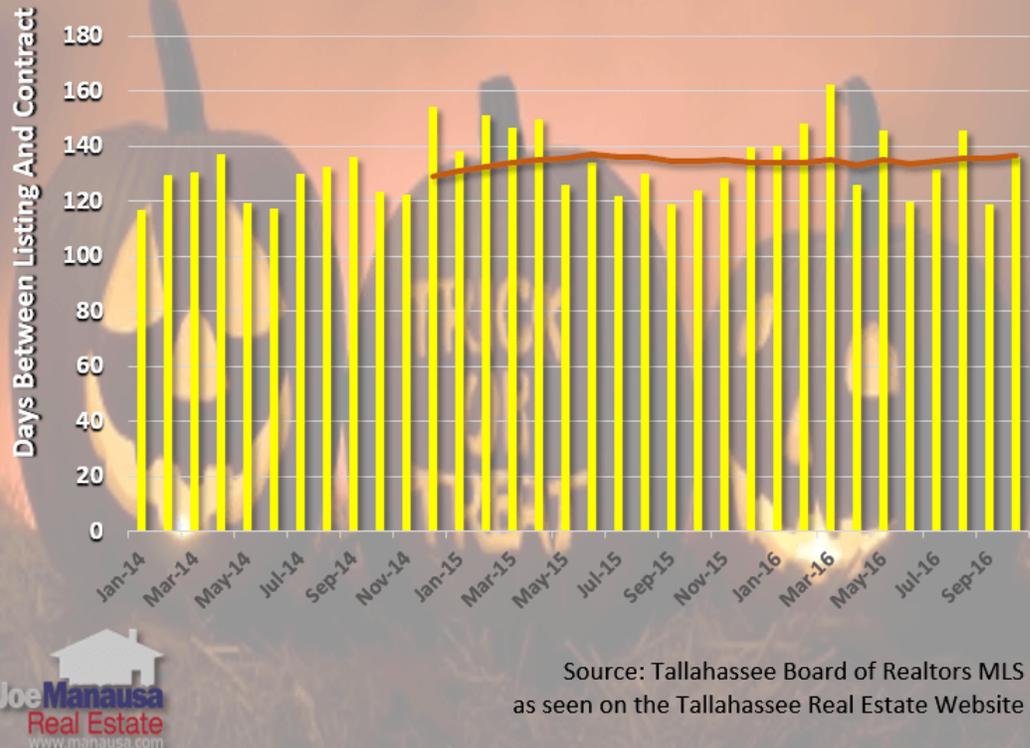
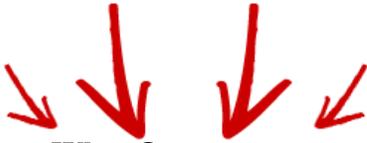


Use Market Statistics To Plan Your 2017 Move

Home Selling Time



Source: Tallahassee Board of Realtors MLS as seen on the Tallahassee Real Estate Website



What Our Customers Say



RESOURCES

- [Selling A Home](#)
- [Home Valuation Tool](#)
- [Property Search](#)
- [Tallahassee Life!](#)
- [Archives](#)
- [Testimonials](#)



CONTACT INFO

Joe Manausa, MBA
Joe Manausa Real Estate
2066 Thomasville Road
Tallahassee, FL 32308
(850) 424-1120
info@manausa.com
www.manausa.com

If you are planning a move within the next year, you can use information from the graph above to help establish your timelines.

I hate to **SPOOK** you on Halloween, but you might already be behind the 8 ball if you plan on an “average” move.

Currently, the average home seller who finds success during the first listing period gets a contract in 138 days (that would be March 18, 2017 if you list your home on Halloween), and then closes another 50 days later. That means if you want to move sooner than May 8th, you need to outperform the market average.

Remember, the information above is for home sellers who successfully sell their home with the first real estate agent that

they hire.

The timelines do not include the time that some sellers try to sell it on their own (as a “For Sale By Owner”), nor does it include the time that sellers spend on failed attempts to find a buyer.

If you would like to plan a move in conjunction with the end of the school year, you need to plan on hitting the market pretty soon.

My Recommendation

If you are considering a move next year, come in and [discuss your options and best courses of actions now](#). You don't need to list your home right away, but you will want to start doing the small things now that will help you net more money when you sell.